ALT# 115-2021

AUTHORIZATION FOR ALTERNATIVE PURCHASE PROCESS

GOODS – Dollar Threshold	$40,000-75,000	[ ]
	Over $75,000	[X]
SERVICES – Dollar Threshold	**FEDERAL** - Over $5,000	[ ]
	STATE - $40,000-$300,000	[ ]
	STATE – Over $300,000	[ ]
School Board Approval Required		[X]
Rationale:	Single Source	[ ]
	Service	[ ]
	Books*	[ ]
	Accessing Existing Contract	[X]

Spokane Public Schools (agency) 19-1617 (no.)

Vendor: JTM Provisions Co. Inc

Purchase Description: USDA Beef processing

Rationale: In support of Nutrition Services meal program

Estimated Amount: $ 105,000.00

Originating Department Contact Person: Doug Wordell / Nutrition Services

Purchasing Agent Approval: Bart Carson

Date Forwarded for Authorization: 07/10/2020

Approval Signature: H/A Date:

Associate Superintendent
School Support Services

Board Approval Date 07/15/20 PO# 210169 by: pt

*Per RCW 28S.335.190(1) and RCW 28A.335.190(2)

Purchase Requisition for Miscellaneous Supplies

SPOKANE PUBLIC SCHOOLS
Spokane, Washington

NAME OF PURCHASE:

Loc #: 680 Req #: Req Date: 26-Jun-20 Due Date:

DO NOT USE
PO #: 210169
PO Date: 9/1/20
Bid/Quote:
Other: Alt 115-2021
R59103

Deliver To:
Warehouse

Suggested Vendor:
Reference RFP 19-1617
JTM Provisions Company

Phone #:
Fax #:

Ordered By: (Signature)

Approved By: (Budgetary Signature)

Special Remarks: 200169

Will items on requisition be used for;			(NOTE, ALL QUESTIONS MUST BE ANSWERED)
...Grant Funding?	☑ YES	☐ NO	Yes IF for Federal Grant or Non-Federal Grant operated in partnership with a Federal Grant.
...Elementary Instruction?	☐ YES	☑ NO	If yes, approval needed from a Director of Elementary Curriculum. →
...Secondary Instruction?	☐ YES	☑ NO	If yes, approval needed from the Director of Secondary Curriculum. →
...Tech Services, hardware or software?	☐ YES	☑ NO	If yes, approval needed from the Director of Technology Services. →

Qty.	Unit	Description	Account #	Stock #	Unit Cost	Total Cost
1	EA	Reference RFP 19-1617	14100		$ 105,000.00	$ 105,000.00
		Processing of the USDA Beef Commodities	BR			
		USDA Beef Processing to be ordered as needed				
		by the warehouse Supervisor, Alex Navarrete				
		Purchases from 9/1/20 through 8/31/21				
		Please send copy of PO to Nutrition Services				
		Board Date 7-15-20				
					SUBTOTAL	$ 105,000.00
					SHIPPING & HANDLING RATE 0.00%	$ -
					SUBTOTAL	$ 105,000.00
					SALES TAX RATE 0.00%	$ -
					TOTAL	$ 105,000.00

Form 10-0009 Rev. 10/15 Web Form 10-0009 Stores OR-1506 Building Retention: 2 years Revised 04/03/19

Spokane Public Schools
excellence for everyone

Agenda Item Details

Meeting	Jul 15, 2020 - Regular Meeting
Category	6. CONSENT AGENDA
Subject	K. RFP No. 19-1617 (Renewal); Processing with USDA Beef, Alternate Purchase No. 115-2021
Type	Action (Consent)

Recommendation:
Approve issuance of a Purchase Order to JTM Provisions Co, Inc., Harrison, OH, in the estimated amount of $105,000, for beef products processed with USDA beef commodities during the 2020-21 fiscal year per the terms and conditions of RFP No. 19-1617.

Background:
This recommendation is designed for Spokane Public Schools to partner with a USDA-approved beef processor who can take the district's bulk beef allotment and make it into patties, dipping strips and other finished beef products with emphasis on using 100% beef without added fillers. The district utilized the Request for Proposal soliciting style; this allowed other product and company aspects besides cost to be considered when determining award. This process involved product taste testing, back-of-kitchen scoring and reference checks conducted on the eligible USDA beef processors. Of the three USDA-approved beef processors who responded, only two carried a full line of beef products used by the district. JTM Provisions Co., Inc. received the most points in the overall evaluation and received the initial bid award. This will be the third of four optional annual renewals as allowed for in the RFP terms and conditions. The District has contracted with JTM for the past seven years and find their product and service acceptable. Expenditures from this purchase will be from the general fund.

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

(not specified)

Motion by Mike Wiser, second by Nikki Otero Lockwood.
Final Resolution: Motion Carries
Yes: Jerrall Haynes, Mike Wiser, Jenny Rose Slagle, Nikki Otero Lockwood

View assistance for SAM.gov

SAM
SYSTEM FOR AWARD MANAGEMENT

A NEW WAY TO SIGN IN - If you already have a SAM account, use your **SAM email** for login.gov. Log In

Login.gov FAQs

ALERT: SBA connectivity is experiencing an outage. For questions about small business size status, users should return later or contact SBA directly (www.sba.gov).

ALERT: SAM.gov will be down for scheduled maintenance Saturday, 09/12/2020 from 8:00 AM to 1:00 PM.

Search Results

Current Search Terms: JTM Provisions Company, Inc*

Total records:1

Save PDF | Export Results | Print

Result Page: 1

Sort by Relevance Order by Descending

Your search for JTM Provisions Company, Inc* returned the following results...

Entity **JTM Provisions Company, Inc** Status: **Active**

DUNS: **017625856**
Has Active Exclusion?: **No**
Expiration Date: **05/27/2021**
Purpose of Registration: **All Awards**

CAGE Code: **0SZ93**
DoDAAC:
Debt Subject to Offset?: **No**

View Details

Result Page: 1

Save PDF | Export Results | Print

GSA

IBM-P-20200814-1154
WWW1

Search Records
Data Access
Check Status
About
Help

Disclaimers
Accessibility
Privacy Policy

FAPIIS.gov
GSA.gov/IAE
GSA.gov
USA.gov

This is a U.S. General Services Administration Federal Government computer system that is "FOR OFFICIAL USE ONLY." This system is subject to monitoring. Therefore, no expectation of data or information privacy should be assumed. Unauthorized use may subject violators to criminal, civil, and/or administrative action.

POWER UP
FRESH, LOCAL, DELICIOUS

Spokane Public Schools

200 N. Bernard, Spokane, WA 99201 | phone 509 354-7270 | fax 509 353-3318

January 20, 2020

RE: Beef 100154 Diversion RFP # 19-1617 Annual Renewal

This letter is confirming the rollover award of items from Spokane Public Schools (SPS) USDA Diversion for the 2019-20 school year. The effective dates of this contract are from July 1, 2020 through June 30, 2021. **Please confirm processing fees by updating the price list below and confirm the amount of USDA draw down per case of approved product by January 28.** Note that items may have been added to the list of approved items based on RFP/bid language that allows the addition of approved Summary End Product Data Schedule (SEPDS) items.

CONTRACT AND PROCUREMENT REVIEW REQUIREMENTS: Please ensure compliance with the following contract and USDA procurement review requirements.

INTERLOCAL AGREEMENTS:

- Interlocal Agreement Contract Value: The value of the interlocal agreements contract for the 2020-21 school year is estimated to be $188,000 in processing fees.
- The current list of interlocal agreements cannot be changed during the school year. Districts can make a request to participate in this RFP each February for the following school year. Vendor will ensure only approved interlocal agreement schools access the RFP/bid. The current approved list of school districts is: Central Valley, Colville, East Valley Spokane, Ephrata, Kettle Falls, Mead, Medical Lake, Newport, Nine Mile, North Franklin, Pasco, Pateros, Pullman, South Kitsap, Sumner, West Valley Spokane. This list of districts may be updated after final processing orders have been placed.
- Districts cannot be added to this USDA diversion bid unless approved by the Spokane Public Schools. The time for districts to be added is by the beginning of February to align with USDA Foods planning and diversions for the following school year.

SPS RFP/bid CONTRACT:

- Contract Value: The value of the SPS prime vendor contract is approximately $105,000 in processing fees for the school year.
- Vendor will provide an updated Summary End Product Data Schedule for their approved USDA Foods by January 10 each year, and any time there is a change to the SEPDS.

APPROVED PRODUCT LIST:

Item #	Description	Processing Fee SY19-20	New Price SY20-21
CP5872	Cooked Ground 100% Beef	**$25.46 - discontinued**	
CP5862	Premium Cooked Beef Crumbles	**Substitution for CP5872**	**$24.58**
CP5876	Beef Crumbles w/ VPP	**$22.95 - discontinued**	
CP5868	Select Cooked Beef Crumbles with VPP	**Substitution for CP5876**	**$30.43**
CP5661	Reduced Sodium Beef Patty w/VPP (2.2 oz.)	**$27.96 – unable to renew at current price**	**$31.07**
CP5668	Beef Patty, 100% Beef (2.25 oz.)	**$28.86 - discontinued**	
CP5602	Beef Patty, 100% Beef (1.97 oz.)	**$23.90 - discontinued**	
CP5601	Beef Patty w/VPP (1.75 oz.)	**$23.99 - discontinued**	
CP5659	Reduced Sodium Beef Patty w/VPP (2.4 oz.)	**$24.70 – unable to renew at current price**	**$30.56**
CP5691	BBQ Beef Rib Patty w/ Sauce	**$32.00 - discontinued**	
CP5670	Med Premium Beef Patty,100% Beef (2.45 oz.)	**$24.95 – unable to renew at current price**	**$31.48**
CP5682	Premium Beef Patty w/VPP (2.25 oz.)	**$24.06 – unable to renew at current price**	**$28.47**
CP5250	Red Sodium Beef Taco	**$23.88 – OK to renew**	**$23.88**
CP5249	Beef Taco Filling	**$22.50 – OK to renew**	**$22.50**
CP5631	Red. Sodium Beef Meatloaf Slices	**$28.60 – unable to renew at current price**	**$30.95**
CP5049	Soy Free Beef meatball, 100% Beef	**$26.59 – unable to renew at current price**	**$27.83**
CP5813	Philly Beef, Cooked Shaved	**$51.00 – unable to renew at current price**	**$59.11**
CP5030	Red Sodium Beef Meatball 5=2	**$25.92 – unable to renew at current price**	**$29.57**
CP5887	Sous Vide Beef	**$58.50 – utilizes commodity 100156**	**$58.50**
***CP5578	Beef Spaghetti Sauce	**$25.99 – OK to renew**	**$25.99**

***added as it wasn't on the renewal sheet

By signing below the Vendor representative is confirm the accuracy of all products, pricing, interlocal agreement school list and contract value, and compliance with the contract and procurement review requirements listed above.

Sign: _____

Name Brian Hofmeier

Title: VP Education Sales

Date: 01-24-2020

J.T.M.®

LET'S CREATE GREAT DISHES TOGETHER:

Coarse Ground Beef (100154)

2020-2021 School Year

Data Destination
5001101

DIVERSION / COST CALCULATOR

Use Below Filter to Show Only Selected Products

Item #	Description		Average Finished Case Weight	CN Serving Size (oz.)	M / MA Per Serving	Estimated Number of Servings Desired	Approx. FULL Servings Per Case	Number of Finished Cases	USDA Foods per Case	Pounds of Ground Beef Needed	USDA Cost/lb. (Nov 15th Pricing)	Total USDA Foods Cost
Sloppy Joe												
CP5407	PREMIUM Hot Honey Sloppy Joe	(Allergen Free)	30.00	3.92	2.00		122	0	21.34	0.00	$2.3287	$ -
CP545	SIGNATURE Beef Sloppy Joe		30.00	3.63	2.00		132	0	18.56	0.00	$2.3287	$ -
Taco Filling												
CP5249	PREMIUM Beef Taco Filling	(Allergen Free)	30.00	2.71	2.00	220,000	177	1,500	31.40	47,100.00	$2.3287	$ 109,681.77
CP5250	SIGNATURE Beef Taco Filling		30.00	3.17	2.00		151	0	16.79	0.00	$2.3287	$ -
CP5252	SIGNATURE Taco Filling w/ Beef		32.00	2.94	2.00		174	0	19.93	0.00	$2.3287	$ -
CP5258	VALUE Beef Taco Filling		30.00	3.03	2.00		158	0	13.01	0.00	$2.3287	$ -
CP5232	VALUE Beef Taco Filling		30.00	2.89	2.00		166	0	8.79	0.00	$2.3287	$ -
Meatballs												
CP5049	PREMIUM Beef Meatball (5 ct.)	(Allergen Free)	30.00	2.50	2.00		192	0	35.00	0.00	$2.3287	$ -
CP5057	PREMIUM Beef Meatball (4ct.)	(Allergen Free)	30.00	2.52	2.00		190	0	35.96	0.00	$2.3287	$ -
CP5030	SIGNATURE Beef Meatball (5 ct.)		30.00	2.80	2.00		171	0	23.78	0.00	$2.3287	$ -
CP5035	SIGNATURE Beef Meatball (4ct.)		30.00	2.60	2.00		184	0	23.55	0.00	$2.3287	$ -
Chili												
CP519	PREMIUM Cincy Style Chili	(Allergen Free)	30.00	5.58	2.00		86	0	15.31	0.00	$2.3287	$ -
CP5309	PREMIUM Beef Chili w/ Beans	(Allergen Free)	30.00	4.84	2.00		99	0	14.22	0.00	$2.3287	$ -
CP579	SIGNATURE Beef Chili w/ Beans		30.00	5.83	2.00		82	0	8.04	0.00	$2.3287	$ -
CP5320	SIGNATURE Hot Dog Chili		30.00	4.60	1.00		104	0	9.12	0.00	$2.3287	$ -
CP5333	SIGNATURE Beef Chili (No Beans)		30.00	5.15	2.00		93	0	12.51	0.00	$2.3287	$ -
CP5337	SELECT Southwest Beef Chili con Carne (w/ Beans)		30.00	5.64	2.00		85	0	8.13	0.00	$2.3287	$ -
CP5338	SELECT Southwest Beef Chili con Carne (No Beans)		30.00	5.00	2.00		96	0	12.52	0.00	$2.3287	$ -
Pasta Sauces												
CP5533	PREMIUM Beef Spaghetti Sauce	(Allergen Free)	32.00	5.64	2.00		90	0	15.84	0.00	$2.3287	$ -
CP5578	PREMIUM Beef Spaghetti Sauce	(Allergen Free)	30.00	5.60	2.00	60,000	85	706	14.94	10,547.64	$2.3287	$ 24,562.29
CP5528	VALUE Beef Spaghetti Sauce		30.00	4.00	2.00		120	0	16.49	0.00	$2.3287	$ -
Pasta Entrees												
CP5151	WGR Cheeseburger Mac		30.00	4.80	2.00		100	0	8.75	0.00	$2.3287	$ -
CP5590	WGR Spaghetti w/ Italian Meat Sauce		30.00	7.44	2.00		64	0	11.36	0.00	$2.3287	$ -
CP5591	WGR Rotini w/ Italian Meat Sauce		30.00	7.44	2.00		64	0	11.36	0.00	$2.3287	$ -
Pasta Entrees - Portion Pack												
CP5163	WGR Cheeseburger Mac	BOWLS	11.25	6.00	2.50		30	0	3.54	0.00	$2.3287	$ -
CP5501	WGR Rotini w/ Meat Sauce	BOWLS	15.00	8.00	2.00		30	0	5.67	0.00	$2.3287	$ -

2020-2021 School Year

Data Destination
5001101

DIVERSION / COST CALCULATOR

Use Below Filter to Show Only Selected Products

Item #	Description		Average Finished Case Weight	CN Serving Size (oz.)	M / MA Per Serving	Estimated Number of Servings Desired	Approx. FULL Servings Per Case	Number of Finished Cases	USDA Foods per Case	Pounds of Ground Beef Needed	USDA Cost/lb. (Nov 15th Pricing)	Total USDA Foods Cost
CP5502	WGR Spaghetti w/ Meat Sauce	BOWLS	15.00	8.00	2.00		30	0	5.67	0.00	$2.3287	$ -
Crumbles												
CP5862	PREMIUM Beef Crumbles	(Allergen Free)	30.00	2.79	2.00		172	0	30.19	0.00	$2.3287	$ -
CP5868	SIGNATURE Beef Crumbles w/ VPP		30.00	2.44	2.00		196	0	31.40	0.00	$2.3287	$ -
Beef Patties w/ VPP												
CP5630	SIGNATURE Beef Hoagie Patty		30.00	2.12	2.00		226	0	27.98	0.00	$2.3287	$ -
CP5682	SIGNATURE Beef Patty		30.38	2.25	2.00		216	0	30.38	0.00	$2.3287	$ -
CP5659	SIGNATURE Beef Patty		30.63	2.50	2.00		196	0	25.76	0.00	$2.3287	$ -
CP5661	SIGNATURE Beef Patty		31.43	2.20	2.00		228	0	27.32	0.00	$2.3287	$ -
CP5637	SIGNATURE Beef Patty w/ Mushrooms		30.00	2.46	2.00		195	0	23.36	0.00	$2.3287	$ -
CP5679	VALUE Beef Patty		30.00	2.17	2.00		221	0	22.08	0.00	$2.3287	$ -
Premium Beef Steak Patty												
CP5610	PREMIUM Beef Steak Patty	(Allergen Free)	30.00	2.50	2.00		192	0	38.11	0.00	$2.3287	$ -
CP5670	PREMIUM Beef Steak Patty	(Allergen Free)	30.00	2.45	2.00	355,000	195	2,100	37.30	78,330.00	$2.3287	$ 182,407.07
CP5683	PREMIUM Beef Steak Patty	(Allergen Free)	29.25	3.00	2.50		156	0	37.15	0.00	$2.3287	$ -
CP5671	PREMIUM Beef Patty w/ Mushrooms	(Allergen Free)	30.00	2.25	1.75		213	0	36.81	0.00	$2.3287	$ -
Meatloaf & Salisbury Steak												
CP5678	PREMIUM Salisbury Steak w/ Mushrooms	(Allergen Free)	30.00	2.45	2.00		195	0	35.71	0.00	$2.3287	$ -
CP5631	SIGNATURE Meatloaf Slices		30.00	3.20	2.00		150	0	23.12	0.00	$2.3287	$ -
CP5632	SIGNATURE Salisbury Steak		30.00	2.78	2.00		172	0	25.38	0.00	$2.3287	$ -
Whole Grain Rich Breaded												
CP5695	WGR Breaded Beef Patty		28.89	3.35	2.00		137	0	19.10	0.00	$2.3287	$ -
Philly Steak												
CP5813	SIGNATURE Beef "Philly" Steak		30.00	2.86	2.00		167	0	33.31	0.00	$2.3287	$ -
										135,978	$$$	$ 316,651

A = Approximate Due to Bulk Pack Case Wt. And Slight Variances in Per Portion Wt. Guarantee Minimum is Based on Average Case Wt.